

Message Text

LIMITED OFFICIAL USE

PAGE 01 LISBON 00854 061806Z

22

ACTION XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 /024 W

----- 089995

R 061659Z FEB 76

FM AMEMBASSY LISBON

TO SECSTATE WASHDC 5937

USDOC WASHDC

LIMITED OFFICIAL USE LISBON 854

PASS EXPORT-IMPORT BANK

USDOC FOR MAJOR EXPORT PROJECTS DIVISION (MEPD)

E.O. 11652: N/A

TAGS: BEXP, PO

SUBJ: MAJOR EXPORT PROJECT: DIESEL-ELECTRIC LOCOMOTIVES

1. PORTUGUESE NATIONAL RAILWAY COMPANY (CP) IS REQUESTING PUBLIC BIDS FOR SALE OF 43-50 DIESEL-ELECTRIC LOCOMOTIVES VALUED AT APPROXIMATELY \$50 MILLION. LOCOMOTIVES WILL BE USED FOR GENERAL PURPOSES AND FOR NEW SINES-LISBON AREA RAIL SPUR. DELIVERY IS SCHEDULED FOR PERIOD BETWEEN LATE 1977 AND MID-1978. BIDS MUST BE SUBMITTED BY MARCH 30, 1976. MAJOR COMPETITION FOR U.S. FIRMS EXPECTED TO BE FROM FRANCE (ALSTHOM), CANADA, U.K., SPAIN, ITALY, GERMANY, USSR, EASTERN EUROPEAN COUNTRIES, AND JAPAN. FINANCING EXPECTED TO BE OFFERED BY OFFICIAL NATIONAL BANKING INSTITUTIONS AND BY EUROPEAN DEVELOPMENT BANK.

2. GENERAL ELECTRIC PREPARING BID IN CONJUNCTION WITH LARGE PORTUGUESE FIRM. GE REPRESENTATIVES CONFIDENT THAT THEY CAN MEET COMPETITION ON TECHNICAL GROUNDS BUT ARE CONCERNED ABOUT FINANCING. GE'S WASHINGTON REPS ARE SUBMITTING REQUEST FOR PRELIMINARY COMMITMENT TO EX-IM BANK.

3. IN ADDITION TO U.S. EXPORTS, GE REPS ESTIMATE THAT AWARD TO THEM MAY MEAN AS MUCH AS 16,000-18,000 MAN-MONTHS OF U.S. LABOR AS WELL AS \$1.5 MILLION FOR U.S. SHIPPERS.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LISBON 00854 061806Z

4. EMBASSY RECOMMENDS THAT EXPORT-IMPORT BANK CONSIDER GE

REQUEST FOR PRELIMINARY COMMITMENT. EMBASSY CONFIDENT THAT CP
WOULD BE ELIGIBLE FOR GOP GUARANTEE.
CARLUCCI

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LISBON00854
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760047-0400
From: LISBON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760275/aaaacnqg.tel
Line Count: 64
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 03 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 MAY 2004 by BoyleJA>; APPROVED <01 JUN 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR EXPORT PROJECT: DIESEL-ELECTRIC LOCOMOTIVES
TAGS: BEXP, PO
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006